

## INTREAL Luxembourg –

## Your gateway to the largest fund location in Europe

As the largest fund centre in Europe, Luxembourg enjoys an excellent reputation. Real estate funds are playing a prominent role in this market. As a specialist for real estate funds, the INTREAL Group also offers its long-standing expertise to the Luxembourg market.

INTREAL Luxembourg is licensed by the Luxembourg Financial Supervisory Authority (CSSF) as independent AIFM (Alternative Investment Fund Manager) and central administrator with focus on real estate and infrastructure funds as well as private debt funds and fund of funds for these asset classes. This allows us to launch and manage all investment solutions relevant for Luxembourg, such as SIF, RAIF and ELTIF. Luxembourg vehicles are flexible, can be structured in a tax-transparent way and are suitable for almost all international investors. The RAIF regime, for instance, offers investors an individually structured option to quickly enter into the world of real estate funds.

### OUR ASSET CLASSES



## All services from a **one-stop shop**

Our services are modular in structure, and can thus be adapted to the respective need of our regulated and unregulated clients/partners.

This provides initiators without a license of their own the opportunity to launch any investment structure that is permitted under the AIFM Directive for real estate and real estate-related asset classes such as infrastructure. In this set-up, INTREAL Luxembourg takes on the role of the AIFM, among other functions.

INTREAL Luxembourg may also solely assume the role of central administrator, allowing established AIFMs to focus on their core expertise in the area of fund management and investor acquisition.

Our qualified local team can draw on the know-how of more than 500 employees in the INTREAL Group.



### AIFM, CENTRAL ADMIN

- ◆ Key account support
- ◆ Investment strategy & transaction management
- ◆ Risk modelling & analysis
- ◆ Compliance
- ◆ Registrar and transfer agent (RTA)
- ◆ Director mandates
- ◆ Domiciliation und corporate services

*“As AIFM and central administrator,  
we are your ideal partner for regulated real estate  
and infrastructure vehicles in Luxembourg.”*

**Rudolf Kömen, Conducting Officer**



## Key benefits at a glance

- ✓ **Specialist for real estate funds and real estate-related asset classes**  
INTREAL is Germany's leading "Service KVG" (third-party management company) focusing on real estate, with more than 15 years of experience
- ✓ **No conflicts of interest**  
Since INTREAL initiates funds exclusively with external managers and financial advisors, there are as far as possible no conflicts of interest
- ✓ **Key account management**  
Key account manager throughout the entire fund lifecycle
- ✓ **Broad range of regulated real estate funds**  
As AIFM and central administrator, we are able to accommodate the launching and administration of all AIFM-regulated investment products
- ✓ **Outstanding resources ensure high quality**
  - ◆ A qualified local team and a resource of more than 500 employees in the INTREAL Group
  - ◆ Modern, tried and tested IT systems and processes
  - ◆ **Comprehensive fund controlling services –** State-of-the-art reporting solutions for every investor and manager group for German and Luxembourg vehicles – **from one provider**

## Your contacts



**Regina Arens**  
Director Customer Relationship  
Management INTREAL  
T +49 69 5095407-05  
rarens@intreal.com



**Rudolf Kömen**  
Conducting Officer  
Portfolio Management  
INTREAL Luxembourg  
T +352 288013-11  
rkoemen@intreal.com



**Paul Jiang-Kalbe**  
Director  
Business Development  
INTREAL Luxembourg  
T +352 288013-21  
pjiang-kalbe@intreal.com



**Kevin Huber**  
Portfolio Manager  
Client Relationship Manager  
INTREAL Luxembourg  
T +352 288013-17  
khuber@intreal.com

**IntReal Luxembourg S.A.** | 6B, rue du Fort Niedergrünwald | L - 2226 Luxembourg  
www.intreal.com | info@intreal.com | +352 288013-00

**INTREAL**

**Disclaimer** | This document may not be reproduced or distributed without explicit approval from IntReal Luxembourg S.A. In case of infringement, we do not assume any liability for possible damages. The information presented here was prepared by INTREAL Luxembourg with due care and confidence in the accuracy of the data provided by third parties. However, we cannot accept any liability for the accuracy, completeness or validity of this information.