

Hamburg, 17 November 2023

INTREAL Appoints Camille Dufieux to the Senior Management

- ◆ Dufieux to lead the company together with Andreas Ertle and Michael Schneider
- ◆ Sphere of ownership to include Investment Policy / Funds-of-Funds Mandates, Portfolio Supervision / Portfolio Management, and Transactions

As of 1 January 2024, Camille Dufieux (54) will become Managing Director of IntReal International Real Estate Kapitalverwaltungsgesellschaft mbH and lead the company together with its two other managing directors, Andreas Ertle and Michael Schneider. Within the senior management of INTREAL, she will primarily be in charge of the units Investment Policy and Funds-of-Funds Mandates, Portfolio Supervision and Portfolio Management, and Transactions. In addition, she will continue to serve as Conducting Officer in the senior management of INTREAL Luxembourg.

Having graduated from the Faculté Robert Schuman in Strasbourg with a degree in corporate law, Camille Dufieux underwent an international trainee program at Landesbank Rheinland-Pfalz in Mainz and started out her professional career in 1998 as a credit analyst in Eurohypo's international real estate business unit in Frankfurt. After stints with HSH Nordbank in Hamburg and with Warburg-Henderson KAG für Immobilien mbH, she transferred to INTREAL as portfolio supervisor and authorised signatory in 2010. In 2012, she became head of the Portfolio Supervision unit and in addition was appointed to the senior management of INTREAL Luxembourg as Conducting Officer in 2021.

Michael Schneider, Managing Director at INTREAL, commented: "Camille Dufieux is a very experienced and esteemed colleague who successfully assumed leadership responsibility more than once over the past years. So, it pleases us all the more that she will take on a senior position within our company now and play a definitive role in shaping its further development."

Andreas Ertle, Managing Director at INTREAL, added: "INTREAL has grown swiftly over the past years. Indeed, the number of employees crossed the mark of 500 in 2023 while the assets under management are approaching 70 billion euros. It is against this background that we decided to expand the senior management and thereby to set INTREAL up for the future. It makes me particularly happy that we were able to find the perfect candidate for the job among our own staff in Camille Dufieux."

Camille Dufieux said: "I feel very honoured by the faith vested in me and by the opportunity to contribute the experience I have gained over long years of working for INTREAL to the company's leadership and to share the responsibility of shaping its further growth in a senior position."

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About INTREAL

As a third-party AIFM, INTREAL concentrates exclusively on the business of launching and managing regulated real estate funds on behalf of third parties under the German Capital Investment Act (KAGB). The platform lets clients take advantage of every service an AIF management company (KVG) provides without having to form one of their own. Options include the launching of open-ended and closed-end real estate funds or the outsourcing of AIFM back offices to INTREAL. Employing 514 staff, the INTREAL Group offers long-term real estate know-how along with detailed and highly professional fund management expertise.

In Luxembourg, the largest investment fund centre in Europe, INTREAL is represented by its subsidiary, INTREAL Luxembourg. INTREAL Luxembourg is an independent AIFM and central administrator for Luxembourg-domiciled real estate funds and real-estate-related asset classes for German and international clients.

Through another subsidiary, INTREAL Solutions, the company makes its comprehensive real estate fund experience available to other market players within the scope of best-practice consultancy. These advisory services combine the IT subject with other specialist areas like ESG, risk management and process consulting.

INTREAL collaborates with a large number of third-party fund partners to administrate 298 investment funds with a combined investment volume of c. 64.8 billion euros (all figures as of mid-year 2023).